

Knowledge Management and Learning Framework

TECHNICAL EDUCATION, VOCATIONAL & ENTREPRENEURSHIP TRAINING AUTHORITY

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1.0.INTRODUCTION

The Technical Education, Vocational and Entrepreneurship Training Authority (TEVETA) is a statutory body whose mandate stems from the Technical Education, Vocational and Entrepreneurship Training (TEVET) Act No.13 of 1998 as amended by TEVET Act No. 11 of 2005 to regulate, coordinate and monitor TEVET in Zambia. To realize its vision of becoming "a dynamic, credible and reliable regulator for technical education, vocational and entrepreneurship training," TEVETA has focused on three key thematic areas;

- *i) Operational Excellence:* For effective and efficient service delivery.
- *ii) Stakeholder Collaboration:* For effective programme implementation resulting in satisfied stakeholders.
- *iii)* TEVET Regulatory Service Excellence: For an adequate and skilled labour force.

Through the Strategic Plan (2021-2026), TEVETA has committed itself to scale up on quality assurance, enhancing implementation, accreditation and sensitisation on key deliverables, reviewing standards, strategies, processes, and key operational areas, as well as developing capacities, systems and programmes to ensure the achievement of overall goals and objectives. At the core of these commitments is Knowledge Management and Learning (KML) - the deliberate process of defining, structuring, retaining, and sharing knowledge and/or organisational expertise to facilitate the efficient and effective realization of the Authority's goals.

A Knowledge Management Framework (KMF) is a structure designed to help TEVETA map, create, distribute, scale, and optimize its knowledge and knowledge resources. This knowledge ranges from information such as the employee handbook, which is a step-by-step instructional manual for using various software programmes to responses to customers' frequently asked questions.

The role that KM plays in fostering an environment in which TEVETA efficiently carries out its mandate cannot be underplayed, rather, it should be leveraged to promote best practices and enhance collaboration with key stakeholders. TEVETA's unparalleled knowledge and experience in technical education, vocational and entrepreneurship training should be leveraged as a tool for socio-economic development, not just at the local level, but at regional and global levels as well. Most importantly, when put in context, this knowledge will help inform Zambia's realisation of the Eighth National Development Plan (8NDP), Vision 2030 and Sustainable Development Goals (SDGs).

2.0. The Knowledge Management Framework (KMF)

Knowledge in the KMF context refers to facts, information, awareness and understanding gained through experience, education, or learning. A KMF provides a guiding structure around the understanding, organising, delivering, and disseminating of information that incorporates standard processes to use and maintain over time.

This KMF outlines a broad and achievable knowledge vision for TEVETA and provides guiding principles for implementation. It identifies and specifies key areas that TEVETA needs to produce the level of impact required to bring about socio-economic development. The Framework recognises the role that the Authority plays at community and national levels and draws on these experiences for learning, collaboration, best practices, as well as equipping the

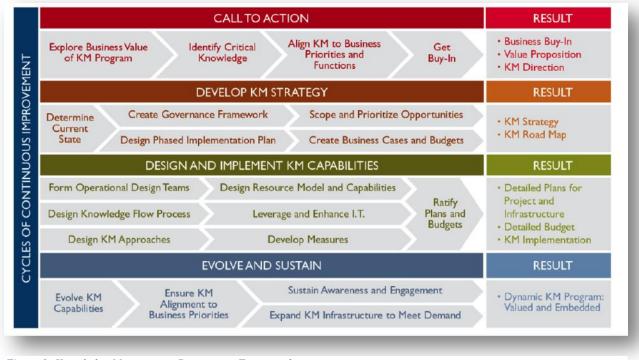


Figure 1: Knowledge Management Programme Framework

institution to effectively deal with major emerging changes in the socio-economic sphere.

This KML framework is a product of a participatory process that highlighted the systemic nature of TEVETA's knowledge challenges, gaps, and opportunities. The framework intends to address this by promoting the development of demand-driven and solutions-oriented knowledge products and services for TEVETA's internal and external stakeholders, provision of practical guidance on KM in operational guidelines, and the inclusion of learning through the deliberate contextualising of information and data which does not reveal much on its own but does when packaged in knowledge form.

TEVETA's commitment to learning and development is the inspiration behind this KMF. By prioritising and contextualising knowledge from various sources and learning from project and partner experiences, TEVETA will position itself as an industry thought leader, equipped to provide professional expertise, leverage from strategic partnerships, and even inform policy that guides innovative industrial change.

2.1. TEVETA's Knowledge Management and Learning Vision

To optimise and scale up TEVETA's mandate by integrating knowledge sharing and learning functions into its processes to foster a culture of innovation and learning.

2.2. Goals of Knowledge Management

There are two main goals for Knowledge Management:

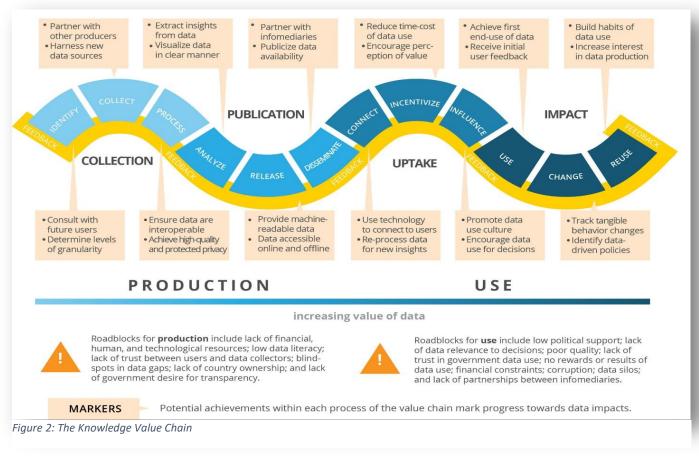
- 2.2.1. To enhance TEVETA's effectiveness by leveraging its knowledge,
- 2.2.2. To facilitate decision-making to increase efficiency and enhance learning

2.3. Objectives of the Knowledge Management and Learning Framework

- 2.3.1 To categorize, organize, classify, sort, store, access, and share information to accomplish daily tasks,
- 2.3.2 To improve the quality of information through systematic organization and classification that turns it into useful quality or multi-purpose knowledge,
- 2.3.3 To help TEVETA identify critical information according to document type and relevance to the audit life cycle,
- 2.3.4 To protect documents based on relevant rules,
- 2.3.5 To help TEVETA's authorised individuals increase their ability to locate information,
- 2.3.6 To promote and enable information sharing,
- 2.3.7 To ensure the protection of information according to rules

2.4. Benefits from Knowledge Management and Learning Framework

- 2.4.1 Improve TEVETA's efficiency and effectiveness in carrying out its mandate through improved processes and systems, which in turn will facilitate faster and better decision-making
- 2.4.2 Strengthen TEVETA's capability to learn, adapt, and improve
- 2.4.3 Save and maximise the effectiveness of TEVETA's collective knowledge
- 2.4.4 Enable TEVETA to make faster and better decisions
- 2.4.5 Ensure that people with knowledge are easily accessible by others for consultation or addressing queries
- 2.4.6 Allow TEVETA to assert itself as an expert or authority in its fields of operation by packaging its knowledge in a manner that adds value to both internal and external stakeholders,
- 2.4.7 Allow TEVETA to design and use spaces to facilitate knowledge exchange,
- 2.4.8 Enhance TEVETA's collaborative efforts,
- 2.4.9 Facilitate employee on-boarding and training process,
- 2.4.10 Enhance employee happiness and retention



3.0. Knowledge Value Chain

3.1. Types of Knowledge

TEVETA's knowledge can be divided into two types;

- 3.1.1. *Explicit Knowledge*: Knowledge that is objective, logical, codified, written, and easily transferable,
- 3.1.2. Tacit Knowledge: Acquired through experience, not easily expressed or transferable.

3.2. Knowledge Components

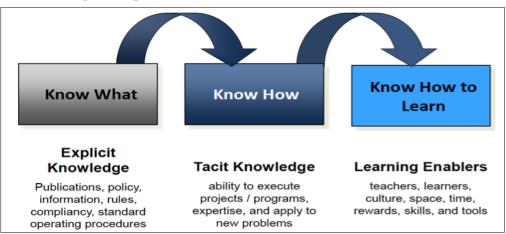


Figure 3: Knowledge Components

Knowledge Management And Learning Components		
Knowledge Type	Component	Effort Required
	- Vision	
	- Objectives	
	- Team work	
People	- Innovation	
	- Motivation	70%
	- Attitudes	
	- Sharing	
	- Skills	
	- Standards	
	- Communities	
Processes	- Best practices	
	- Work flows	20%
	- Standards	
	- Business intelligence	
	- Integration	
	- KM maps	
Technology	- Networks	
	- Internet	10%
	- Data mining and analysis	
	- Data stores and formats	
	- Automation	
	- standards	

Table 1: Knowledge Management and Learning Components

3.3.Knowledge Value Creation

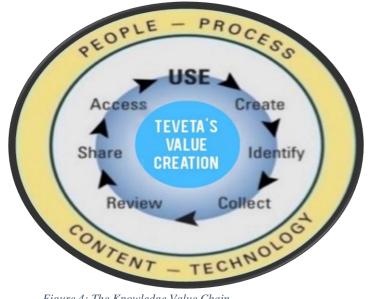


Figure 4: The Knowledge Value Chain

	TA S Explicit and Tag	Knowledge Source (division/unit)	Responsible Party
Explicit	Manuals	Finance and Administration	Human Resources and
Knowledge			Administration Unit
	Documents	All Divisions	All units
	Procedures	Finance and Administration	Human Resources and
			Administration Unit
	How-to-guides	Finance and Administration	Human Resources and
			Administration Unit
	Videos	Corporate Affairs and	Corporate Affairs and
		Communications	Communications Unit
	Databases	Information Technology	Information Technology Unit
	Memos	All Divisions	All units
	Notes	All Divisions	All units
	Records	All divisions	All units
	Strategy	Senior Management	Director General
	Statistics	All divisions	All units
		- Training Standards	- Training Standards
	Technical	- Assessment & Certification	- Assessment & Certification
		- Development	- Development
	Financials	- Finance and Administration	- TEVET Fund Unit
		- Director General	- Audit Unit
			- Procurement Unit
Tacit	Organisational	Finance and Administration	Human Resources and
Knowledge	culture		Administration Unit
	Individual skills	Finance and Administration	Human Resources and
			Administration Unit
	Support	- Corporate Affairs and	- Corporate Affairs and
	- Communications	Communications	Communications
	- Training	- Training Standards	- Training Standards
	Values/Attitudes	Finance and Administration	Human Resources and
			Administration Unit
	Ideas	All divisions	All divisions
	Expertise	All divisions	All divisions
	Education	Corporate Affairs and	Corporate Affairs and
		Communication (through KM)	Communications Unit
	Experience	All divisions	All divisions

3.4. TEVETA's Explicit and Tacit Knowledge Types

Table 2: TEVETA's Explicit and Tacit Knowledge Types

4.0.Data Mining

When packaged correctly and purposively, knowledge has the potential to give businesses and organisations a competitive advantage. The process of using tools to discover valuable information hidden in data and transforming it into valuable and useful knowledge is known as Data Mining. In KM, the Data Mining process involves the following steps:

4.1.Data Capturing
4.2.Data Classification
4.3.Data Processing (Knowledge Value Discovery)
4.4.Data Storage
4.5.Data Distribution Format/Tools

5.0. Data Capturing

5.1. TEVETA's Data Inventory

TEVETA Division	Data Type
Training Standards	1. Training institutions and relevant information such as:
	a) Ownership,
	b) Level of qualifications for their programmes,
	c) Accredited programmes for each training institution,
	d) Grades of each training institution according to quality of training
	e) Institutions per province
	2. Accredited programmes for each training institution
	3. Accredited trainers, examinationiners and assessors
	4. Trained and certified Business Development Service providers
Assessments & Certification	 Enrolled students per program, per level of qualification, institution, each year and gender statistics on students exiting the TEVET sector according to gender and categorization i.e.
	a) Science
	b) Technology
	c) Engineering
	d) Social Sciences
	e) Business
	f) Hospitality and Tourism
	2. Statistical data
Finance & Administration	1. Employee records (skills, academic background, health, family, credit, remuneration, etc.)
	2. Employee Turnover
	3. Management information systems
	4. TEVET Fund sponsored programmes
	5. Statistical data on beneficiaries of funded programmes
Development	1. Curriculum Development and review information
	2. Information on sector-specific skills advisory groups
	3. Work-Based Learning information
	4. Learnership Programme (apprenticeship training) information
	5. Companies implementing Work-Based Learning, institutions partnered with, skills areas and number of learners
	6. Developed learning materials
	7. Cooperating partners in curriculum development/SAGs, R&D, skills competitions,
Units Under Director-	1. Audit queries

General	2. Identified risks across divisions
	3. TEVETA credit status
	4. Risk interventions
	5. Student queries
	6. Communication products

Table 3: TEVETA's Data Inventory

5.2. **TEVETA's Data Classification**

Data Class	Data Source	
Manuals/Policies/ Guidelines	Finance and Administration Division (Human Resources)	
Employee Records	Finance and Administration Division (Human Resources)	
Student Records	Assessments and Certification Division (Administration and Certification	
	Unit)	
Organizational Culture	Finance and Administration Division (Human Resources)	
Curriculum-based Information	Development Division (Curriculum Development Unit)	
Training Information	Training Standards Division:	
-	a) Training Quality Assurance Unit	
	b) Training Provider Support Unit	
	c) Training Systems Development Unit	
Programmes	Assessments and Certification Division:	
	a) Trades Test Unit	
	b) Engineering and Science Programmes Unit	
	c) Business and Hospitality Programmes Unit	
	d) Administration and Certification Unit	
Assessments, Examinations and Certification	Assessments and Certification Division (Administration and Certification	
	Unit)	
Projects (Capacity Building/Skills Development, Incubations)	All Units (To be moved to Corporate Affairs Unit)	
Industry Technical Expertise	Projects, Curriculum Division, Assessments, Communications Units, etc.	
Systems and Technological Processes	Finance and Administration Division (Information Technology Unit)	
Finance Information	Finance and Administration Division (Finance Unit)	
Auditing Information	Auditing Unit	
Procurement Information	Procurement Unit	
Student Funding Opportunities	Finance and Administration Division (TEVET Fund Unit)	
Stakeholder Information	Corporate Affairs Unit	
Statistics	All Divisions	
Communications Resources	Corporate Affairs Unit	

Table 4: TEVETA's Data Classification

Data Class	Knowledge Value/Purpose	Knowledge Users/Stakeholders
Manuals/Policies/	a) Provide awareness of processes and protocols	- Employees
Guidelines	b) Facilitate employee orientation and team building	- Employer
	c) Improve processes	- Investors/Financiers
	d) Promote efficiency, effectiveness and accountability	- GRZ
		- Clients
		- General public
Employee Records	a) To track employee performance	- Employees
	b) To identify employees' potential for growth/promotion	- Employees' next of kin/family
	c) For skills development	- Investors/Financiers
	d) To attract skilled labour	- GRZ
	e) For retention purposes	- Clients
	f) To reduce employee turnover	- General public
	g) To identify training needs	-
	h) To facilitate and coordinate employee welfare	
	i) Internal policy development	
Student Records	a) To facilitate student continuous assessment	- Clients/students
	b) Track academic performance	- Finance Unit
	c) Track payments	
	d) To mitigate malpractice	
	e) For certification	
	f) To identify opportunities (bursary/sponsorship/exchange program)	
Organisational	a) Facilitate teamwork	- Employees
Culture	b) Encourage collaboration	- Employer
	c) Assess and integrate best practices	- HRA Unit
	d) Encourage learning	- Partners
		- Investors/Financiers
		- Communications Unit
		- Media
Training Information	a) Registered Institutions: To inform the public about registered	- Training Standards Division
	institutions offering surety of recognition of their qualifications	- Development Division (Curriculum
	b) Policy: To inform policy on matters relating to the concentration of	Development Unit)
	training institutions (along the line of rail, provinces or locality) to	- Assessments and Certification Division

5.3. Data Processing (Knowledge Value Discovery)

	influence decision-making on matters relating to institutional	(Administration and Certification Unit
	investment.	- General public
		- Parents /Guardians
	c) Quality of Training Institutions : To inform training institutions' management about the information on quality gaps in their training	
		- Students
	institutions they need to fill such as capacity building, training and	- Media
	development, etc.	- Employers/Employees
	Examinationinations: For selecting examination setters and makers	- Government ministries/agencies
	e) Assessments: For assessing paid-up trainers, examinationiners and	- Policymakers
	assessors	- Registered institutions
) To facilitate invoicing for stakeholders whose accreditation is	- TEVET Fund Unit
	expiring/expired	- Communications Unit
	g) Program Accreditation : To aid the TEVET Fund unit in	- Technical Committee on Registration and
	accreditation data for programmes that qualify for financing based on	Accreditation
	the accreditation status of trainers to implement funded programmes	- Business Development Service providers
	n) TCRA Information : To aid the Technical Committee on Registration	- MSMEs
	and Accreditation (TCRA) of the TEVETA Board in their decision	
	making on areas of priority to enhance the quality of training in the	
	sector	
) Programmes Offered : To inform the public on programmes being	
	offered by various registered colleges based on accreditation status.	
) Employer-Based Training : To inform employers accessing the	
	Employer-Based Training about colleges to partner with in accredited	
	programmes to ensure they get value on their investment in skills	
	training.	
	() MSME Mentorship : To inform lending institutions about MSME	
	mentorship services for possible financing	
) BDS Providers: To provide GRZ agencies such as CEEC, ZDA and	
	others with a list of certificated BDS providers for MSMEs	
	mentorship programmes across sectors of the economy	
	m) MSME Competency: To inform MSMEs on the value of	
	competencies imparted on BDS providers relevant to their business	
	management requirements	
	n) Training Expertise : To provide sector-specific data to other	
	stakeholders interested in MSME development, growth and	
	sustainability	
Examinations, and	a) Examination Registration : To provide information on candidates	- Clients

Certification	 registered for examinations per level of qualification b) Test Instruments: To provide data on Test instruments (examination questions) developed by examination setters, questions used from the set test items, questions in the question bank, etc. c) RPL: Students assessed under Recognition of Prior Learning (RPL) d) Statistical Data on: The number of students in the sector in line with national targets in the 8NDP The number of programmes examined each year Overall performance of candidates who sit for examinations at different levels of qualifications (technologist, technician, artisan, handymen and skills awards) each year according to gender The number of students in each training institution in line with STEM (science, technical engineering, and mathematics programmes) The number of students registered to re-sit their arrears per level of qualification, program, institution, 	 Guardians/Parents General public Training Institutions GRZ Employees/Employers Policymakers TEVET Fund Unit Communications Unit
Projects (Capacity	 Number of students engaged in malpractice per examination session, in each programme Number of printed certificates per examination session/year a) Projects implemented in the sector the Authority coordinates 	- All divisions and units
Building/Skills	b) Objectives of each project and outcomes	- Employees
Development,	 c) Partners in each project d) Project lifement 	- Employees' next of kin/family
Incubations)	d) Project lifespane) TTIs implementing the projects	Investors/FinanciersGRZ
	c) This implementing the projects	- Clients
		- General public
Industry Technical	a) To provide sector expertise on;	- Sector stakeholders
Expertise	a) Capacity building	- GRZ and agencies
	b) Skills development	- Policymakers
	c) Mentorship	- Clients

Systems and Technological Processes	 d) Incubation of enterprises e) Quality Training Institutions f) Curriculum development g) Accreditation a) Number and types of management information systems Ensure relevant systems are developed Know the data/knowledge to be obtained from the systems Identify skills required among employees to utilise the systems Identify the kind of systems required to capture relevant data by different departments 	 Employers/employees General public Sector stakeholders like TTIs GRZ and agencies Policymakers Clients Employers/employees General public
Finance Information Auditing Information	 a) For auditing and accounting b) To track expenditure, revenue, imprest retirement, and others c) To keep stakeholders updated on financial activities d) To inform the Annual Report e) To identify investment opportunities f) To measure the growth/success rate of the organisation a) Risk profiling and Enterprise Risk Management b) Audit queries c) Financial regulation compliance d) Compliance to Standard Operating Procedures (SOPs) 	 Sector stakeholders GRZ and agencies Policymakers Clients Employers/employees General public All divisions Sector stakeholders GRZ and agencies Policymakers
Procurement Information	 a) Procurement plans b) Procurement standards c) SOPs on requisitioning and receiving goods from suppliers d) Goods and services requirements notices 	 Policymakers Clients Employers/employees General public All divisions Sector stakeholders GRZ and agencies Policymakers Clients Employers/employees General public Suppliers
Student Funding Opportunities	 a) Beneficiaries of the TEVET Fund sponsored programmes: MSMEs that benefited from the tailored made funded programmes Youths funded through the TEVET Fund Women that we skilled through financed programmes 	 All divisions Sector stakeholders GRZ and agencies Policymakers

 Employees benefited from the Employer-Based Training Programmes funded for both MSME and Employer-Based Training Continuous Professional Development (CPD) beneficiaries from the TEVET Fund Funded skills areas in different sectors/constituencies/provinces Number of training institutions failing to access the TEVET Fund and reasons why they are failing Feeding into capacity building activities 	 Clients Employers/employees General public

Table 5: TEVETA's Knowledge Value Discovery

6.0. TEVETA's Statistical Information

Type of Statistics		e of Statistics Source Value	
a)	stical Data on: The number of students in the sector in line with national targets in the 8NDP The number of programmes	Training Standards, Assessment and Certification, Finance and Administration	 GRZ - to know the number of students in each training institution in line with STEM (science, technical engineering, and mathematics programmes) Internally used for planning examinations, procuring examination answer booklets, setting of examinations, printing etc.
,	examined each year		 Policymakers – Statistical capturing of the number of
	Overall performance of candidates who sit for examinations at different levels of qualifications (technologist,		 Poncymakers – Statistical capturing of the number of students in the sector in line with national targets in the 8NDP Internal use by like Assessments Division for selecting
1	technician, artisan, handymen and skills awards) each year according to gender		 Revenue collection internally - the revenue accountants
, I	The number of candidates who failed in each level of qualification, gender, and year		the data to assess paid-up trainers, examiners and assessors and send invoices for those whose accreditation is expiring/expired
1	The number of students in each training institution in line with STEM (science, technical engineering, and mathematics		- TEVET Fund unit needs the accreditation data to decide which programmes to finance based on the accreditation status of trainers to implement funded programmes
f) '	programmes) The number of students registered to re-sit their arrears per level of		- the Technical Committee on Registration and Accreditation of the TEVETA Board requires this information for decision making on areas of priority to enhance the quality of training in the sector
	qualification, programme and institution		

a) N	um-based Statistics: Number of curricula leveloped	- Internal use to monitor KPI and inputting current subjects into the student portal according to the syllabus
b) N	Number of curricula reviewed	- Training institutions to know if the curriculum they are implementing is current and due to review
c) N	Number of curricula evaluated	- GRZ for performance assessment of the PS and TEVETA CEO's KPIs
r	Number of curricula due for review	- GRZ to allocate resources for curricula review to align it to industry needs
i	Number of curricula mplemented by training nstitutions	- Skills Advisory Groups (SAGs) for curricula review planning
a) 7 b) S c) F ii d) M d e) A	nications-based Statistics: TEVET financing Student enrolments Performance rates of students n each examination session Number of registered and leregistered institutions Available curriculum Examination malpractices	 The public needs to know funding opportunities in the TEVET sector and how to access it, know legitimate trades training institutes (TTIs), GRZ KPI on access to education and skills Internal use (analysis of student performance, to assess programmes and institutions with higher numbers of students engaging in malpractices, etc.) Students and trainers to know how to the portal for different purposes
g) N	Management information systems and their usability	- Media
Human R a) N	Resources based Statistics: Number and quality of employees	- Internal (to assess quality employees, ensure the right talent is attracted to the organisation. assess the availability of the right number of employees, feed into
b) N ti	Number of employees leaving he organisation Number and types of	employee retention strategies,)GRZ to invest in relevant management information
n	nanagement information systems	 systems Training institutions to know the data to input into the systems for onward usage

 d) Beneficiaries of the TEVET Fund sponsored programmes e) Number of training institutions failing to access the TEVET Fund and reasons why they are failing Funding Based Statistics: a) Funded skills areas in different sectors/ constituencies/provinces b) Number of MSME and Employer-Based Training beneficiaries c) Invested money into MSME and Employer-Based Training d) Budgetary allocations towards the TEVET Fund e) Number of projects with different partners f) Focus areas and objectives of each project g) Project lifetimes h) Funding estimates for each 	TEVET Fund Unit	 Public – know available funding opportunities for both MSME and Employer-Based Training; participate in training needs analysis (TNA) to ensure funded programmes meet the economic mainstay of communities, MPs – know funded skills areas in different sectors/constituencies/ provinces TEVETA staff and collaborating partners in implementing funded programmes Cooperating partners Policy makers and GRZ agencies MPs – know funded skills areas in different sectors/constituencies/ provinces Employers – eligible institutions to implement Employer-Based Training and criteria for accessing the funds MSMEs – who need up-skilling in technical and entrepreneurship training
projectProjects based Statistics:a) Number of projects with different partnersb) Focus areas and objectives of each projectc) Project lifetimesd) Funding estimates for each project		 TEVETA staff and collaborating partners in implementing funded programmes Cooperating partners Policy makers and GRZ agencies MPs – know funded skills areas in different sectors/constituencies/ provinces Employers – eligible institutions to implement Employer-Based Training and criteria for accessing the funds
Student Records Based Statistics a) Number of students enrolled per program	Assessment Division	 GRZ and GRZ agencies Internally – planning examinations, marking sessions, M & E,

 b) Students registered for examinations c) Number of females in male- dominated programmes d) Students that pass and fail the examination according to gender e) Students on bursary 	- MPs – know policy implementation such as the affirmative actions in TEVET
Audit Based Statistics:Audit Unita) Number of audit queriesb) Risk profilec) Risk registerc) Risk register	 TEVETA staff MP who needs to be aware about the Authority's compliance to financial regulations and SOPs General public

Table 6: TEVETA's Statistical Information

7.0. Data Processing: From Data to Knowledge

Decision Making a decision is the deliberate choice for one of two or more alternatives on the basis of knowledge and experience.
Knowledge: "Knowledge is a fluid mix of framed experience, values, contextual information, expert insight, and grounded intuition that provides an environment and framework for evaluating and incorporating new experiences and information." (Gamble and Blackwell, 2001)
Information: For data to become information, it must be contextualized, categorized, calculated and condensed and it is data with relevance and purpose
Data: Facts and figures which are something specific, but which are not organized in any way and which provide no further information regarding patterns, context, etc.

Figure 5: Processing Data into Knowledge

7.1. **TEVETA Data Processing**

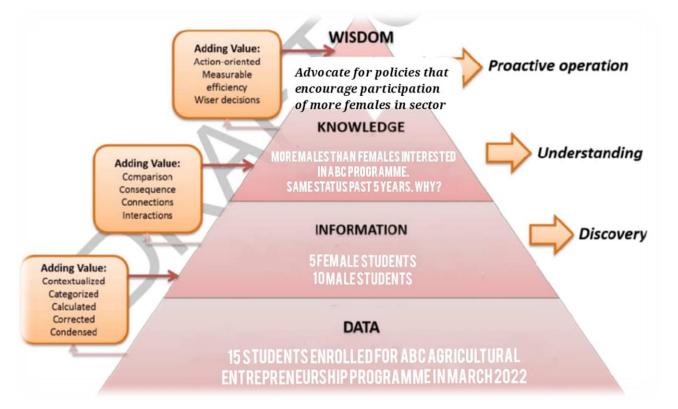
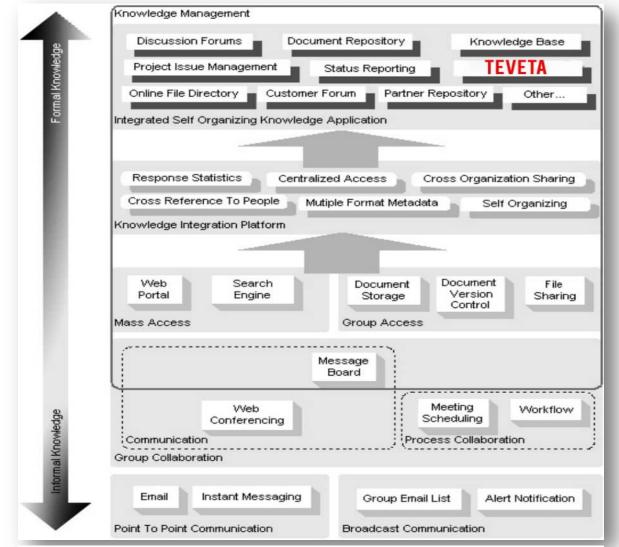


Figure 6: TEVETA Data Processing



8.0. Knowledge Management System Repository Process

Figure 7: Knowledge Management System Repository Process

8.1. Data to Knowledge Transformation Processing Example:

Data Source/Type	KM Entry Example
Human Resources Unit:	Data Stage:
Organisational Culture:	- New Employee A in X Unit/Division trained/oriented from Monday-Friday on ABC. (Manuals /Policies/
Manuals /Policies/	Guidelines were used)
Guidelines	- 03 employees from XX units trained/oriented
	- Xx employees read/accessed/shared HR manuals guidelines
	- Xx staff dismissed/fired.
	- Xx staff resigned.
	Information Stage:
	- xx employees in the Curriculum Development Unit passed probation, confirmed as full-time employees because they performed to expectations, met their deliverables
	- XX employees failed probation, not confirmed.
	- XX employees in the Administration and Certification Unit dismissed/fired/employment contracts terminated
	Knowledge Stage:
	 Xx unconfirmed staff struggled with adopting TEVETA's work culture on ABC despite reading/accessing manuals Xx staff were motivated to perform exceptionally well because they understood their roles/ expectations/ organizational culture/etc.
	 Motivation to adopt/adapt organizational culture is remuneration (need to secure job) and not buy-in into culture/values/beliefs/etc.
	- Organizational policies/codes of conduct/etc. are too complex or far-fetched to result in staff buy-in
	- The Assessments and Certification Division continues to face more disciplinary cases, termination of employment, etc. than any other Unit. The % rate has increased on an average of xx since 2015.
	Wisdom/Decision-Making Stage:
	- Adjust organizational/divisional/unit culture to reduce employee turnover
	- Add or revise cultural fit assessments at the recruitment level to assess fit during the initial stages
	- Provide incentives for compliance with more complex policies
	- Subject candidates applying for positions in the Assessments and Certification Division to rigorous background
	checks, cultural-organizational fit, as well as Behavioural Assessments. Provide incentives to mitigate temptations
	towards malpractice/misconduct.
Corporate Affairs Unit:	Data Stage:

Queries	 22 queries on Student Portal logging in challenges - March 2021. 56 queries on Student Portal logging in challenges - March 2022 26 queries about resetting passwords on Student Portal - March 2021 56 queries about resetting passwords on Student Portal - March 2022 Information Stage: Students failing to log in to Student Portal due to system overload/crash Students are unable to reset their passports as this can only be done by an authorized TEVETA employee in the IT unit.
	 Knowledge Stage: Challenges with logging in are delaying the registration process and causing a media storm as students have taken the conversation to social media. This isn't a new development. The situation has not been addressed since 2019. Other processes are being slowed down as a result of logging in challenges. Students' inability to independently create/update/renew their login information is a negative reflection of TEVETA's processes/systems. Poor/no efficiency and effectiveness in meeting deliverables by key personnel. Key stakeholders concerned, call for PR mitigation by the Corporate Affairs Unit.
	 Wisdom/Decision-Making Stage: The IT department should on-board a more appropriate server (able to host over xx number of students at the same time pronto) TEVETA must design a digital system that allows students to independently complete the logging in and registration system without the direct involvement of TEVETA personnel to enhance efficiency and effectiveness in delivery. Develop or intensify systems/processes that allow TEVETA personnel to test-out key functions/systems of the Student Portal before they're launched for use by students/other stakeholders.
Statistics:	Data Stage: a) 73% of 2021 queries about whether xx course is being offered by TEVETA registered institutions b) 61% of students registered to re-sit their arrears in xx programme. c) 88% of students enrolled in xx program in 2021 d) 3% of employees resigned in 2021
	a) A lot of people are interested in xx course/program. They have been asking about it since 2016. The number of

b) c)	program has recorded such a high failure rate. More students are enrolling for the xx program. The number has increased by 15% compared to 2020.
d)	TEVETA's employee turnover rate has increased by 10% since 2017.
a)	nowledge Stage: Demand for xx program is on the rise due to changing marketing dynamics (innovative technology, political shift/focus, etc.). TEVETA should explore the opportunities presented by this situation.
b)	Students are faring well on the theoretical parts of xx program but failing the practical. The theoretical side will need to be enhanced/revised to allow students to understand and retain knowledge for application during practical examinations.
c)	49% of xx program applicants are female, a significant improvement since 2010 which had recorded only 5% female enrolment. The government's policy on enhancing the participation of females in xx sector is bearing fruit (real impact achieved).
d)	Employees are leaving TEVETA in search of better conditions of service, better pay, and career advancement opportunities.
W	isdom/Decision-Making Stage:
a)	TEVETA engages key stakeholders to influence the development or review of the policy that ensures the success of the new market area. TEVETA starts offering xx programmes to fill the skills gap.
b)	Theoretical syllabus revised, mock examinations introduced.
c)	Research data compiled to provide knowledge on best practices to key stakeholders in sector/ecosystem, thereby establishing TEVETA as an expert or authority on promoting the participation of women in xx sector/program.

Table 7: Data to Knowledge Transformation Process

9.0. TEVETA KM Coordination

Successful implementation of this KMF will fully depend on the undivided support of TEVETA's top management before it trickles down to the rest of the employees. The KM rollout will take the following form:

- 9.1. The overall KM Coordinator (The Key Champion) stationed under the Corporate Affairs Division will have a lengthy meeting with the Director-General, explaining the KMF and its value in organizational effectiveness and efficiency. This is to ensure that KM is prioritized by senior management and taken into account in strategic planning, and that resource requirement are given due consideration. Their buy-in will inspire and motivate the rest of the organization to follow suit.
- 9.2. From top management, buy-in should trickle down to departmental or divisional heads, then to the rest of the employees. The Corporate Affairs division will work closely with other divisional KM champions responsible for managing departmental knowledge to ensure coordination throughout the organization. The duties of this team are as follows:
 - a) Regularly review progress in the implementation of the KM plan
 - b) Identify and encourage opportunities for collaboration and improved coordination
 - c) Identify key issues and challenges
 - d) Identify the most effective and efficient ways to monitor and evaluate KM in TEVETA
 - e) Map TEVETA's key business processes and make recommendations to the Lead KM Coordinator on how they can better integrate KM and learning
 - f) Promote discussion on the linkages between knowledge management, innovation and scaling up
 - g) Identify new trends in KM and innovation
 - h) Report to the Lead KM Coordinator annually on implementation progress and propose changes to the framework as required.
 - 9.3. At the strategic level, KM is to be integrated into TEVETA's Human Resources Framework under Key Performance Indicators as part of the Annual Employee Performance Review and Annual Work Plans. Employees are to be assessed on their traceable or measurable contributions towards building TEVETA's knowledge base. This will help cultivate a culture of systematic knowledge processing, management, sharing, and learning.

10.0. Establishing TEVETA's KM Baseline

Before implementing this KMF, TEVETA's core KM team must conduct a baseline study to assess TEVETA's knowledge needs and status. Establishing a baseline will allow the team to measure the impact of KM/organisational learning (KM/OL) initiatives because without them, change over time cannot be robustly assessed. A baseline describes and measures conditions for those intended to benefit from the intervention and its operating context before it starts. This KMF forms part of the baseline study.

High-level aim –	Knowledge proxy indicator	Attitude proxy indicator	Practice proxy indicator
contribution to:			
Achieving	What do staff know about staff experience	How do staff perceive the contribution of	How widespread in the last 12 months is the
strategic/operational	and know-how currently helping to	staff experience and know-how to	practice of staff drawing on the experience
objectives	achieve strategic (or) operational	achieving strategic (or) operational	and know-how of other colleagues to help
	objectives?	objectives?	achieve strategic (or) operational objectives?
Utilisation of explicit	What do staff know about how explicit	What do staff believe are appropriate ways	How widespread in the last 12 months is the
knowledge assets	knowledge assets are intended to be used?	that others are using explicit knowledge	practice of staff using explicit knowledge
		assets?	assets produced for them?
Socialisation of tacit	What do staff know about ways to share	How do staff believe others would view	How widespread in the last 12 months is the
knowledge between actors	their experience and know-how informally	them taking time out for informal	practice of staff using experience and know-
	with others?	knowledge sharing?	how shared with them informally?
Deepening of learning	What do staff know about the desired	How do staff perceive the priority attached	How widespread in the last 12 months is the
culture/behaviours	learning culture (or) learning behaviours?	to learning culture (or) learning	practice of staff observing leadership on
		behaviours?	learning culture (or) learning behaviours?
Participation in	What do staff know about ways to	How do staff believe others would view	How widespread in the last 12 months is the
reflective/discursive	facilitate reflective (or) discursive	their participation in reflective (or)	practice of staff taking time out to reflect (or)
processes	processes?	discursive processes?	discuss with others?
Navigation of peer networks	What do staff know about the experience	What do staff believe are appropriate ways	How widespread in the last 12 months is the
	and know-how available from their peers?	that others are using their peer network?	practice of staff seeking advice from peers
			outside of their immediate team?

Table 8: KM Baseline

11.0. Monitoring, Review and Reporting

If TEVETA management is going to invest considerable resources in tools and infrastructure to activate KM across the organization, they'll want proof of its usefulness, value, and adoption. This proof will be attained by asking the following questions:

- a) Is the KM software working? If not, what needs to be adjusted?
- b) Is the implementation on course, and if not, how do we get it back on track?
- c) Are team members producing as expected?
- d) Is the KM system delivering value to TEVETA?

There are three primary metrics recommended for evaluating the performance of the KM system. These are usage statistics, workspace usability metrics, and business process and outcome measurements.

11.1. KM Evaluation Metrics

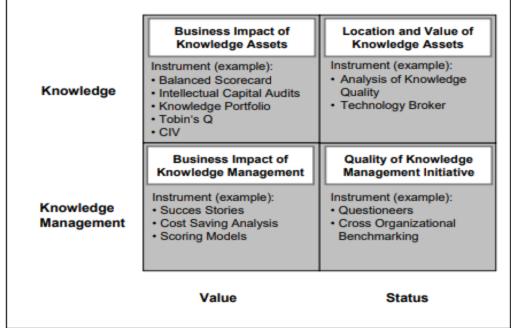


 Table 9: Four quadrants of measurement enhancing the framework

11.1.1. Measuring KM Implementation

Measuring implementation metrics from the point of launch lays the baseline for tracking all forms of progress, or lack thereof of the KM system in place. Baseline metrics will help determine the improvement of business processes which will facilitate the pinpointing of obstacles and blockers to knowledge flow. This metric sets the foundation for all other metrics.

11.1.2. Measuring KM Value

This matrix quantifiably justifies the investment (financial) value and implementation of the KM system. Measuring the effectiveness of this can be facilitated by identifying TEVETA's knowledge gaps, setting a baseline metric, introducing KM as the solution to filling the gap, and then tracking progress by taking measurements throughout the process to establish benchmark changes.

11.1.3. Measuring KM Compliance

This involves establishing clear accountabilities and expectations through the KM standards and policies. One way to achieve this is to measure how employees are complying with the established expectations. Compliance can be determined by tracking and monitoring via a dashboard displaying various TEVETA projects.

11.1.4. Measuring Usability

It involves measuring ease of use, adequacy of support and training, the confidence of users, workspace performance, and overall customer/user satisfaction ratings. This is determined by how well TEVETA staff members use KM principles, concepts, and techniques. The metric also

measures the number of registered user accounts of all employees who access KM databases, systems and processes, and the frequency of use.

11.1.5. Measuring Business Value

This metric will demonstrate improved responses to rapid changes, the value of knowledge mined from collaboration, business process efficiency and improvement, and outreach of contributions.

11.1.6. Measuring KM Activities

Activity-based measurements may include: the frequency of updates of best practices, number of users of knowledge base, number of KM champions, number of people being trained in KM, etc.

11.1.7. Measuring Business Outcomes

Knowledge Management facilitates the continued monitoring of business processes for improvement. Results of this metric will show if there's growth at the point of KM adoption, implementation, and deployment.

12.0. Key Performance Indicators (KPIs)

The KM Coordination team under the Corporate Affairs Division will engage a range of methods to gather qualitative information about the perceptions of staff and other stakeholders on TEVETA's progress in KM through annual surveys, interviews, focus group discussions, and the use of the KM self-assessment tool during the departmental/divisional roll-out of the KMF.

The KM Coordination team will decide on any other specific methods for assessing implementation progress and will draft the annual progress report to the Lead Coordinator. The Lead Coordinator will then convene meetings with the KM Coordination team to finalize the annual progress report to senior management.

Class of indicators	Definition of term
Class I: Knowledge base indicators	- Constituents of the organizational knowledge base in qualitative and quantitative terms
Class II: Cost indicators	 Processes and inputs for changes in the organisational knowledge base (Costs)
Class III: Intermediation and transfer indicators	- Measure direct usage of the knowledge base and the results of knowledge transfer resulting in intermediate effects on the organization.
Class IV: Effect indicators on business results	- Evaluation of the effects on business results

12.1. Classes of KM Indicators

Table 10 Classes of Indicators

12.2. General Indicators for TEVETA's Knowledge Transfer

Performance Topic	Indicator
Knowledge transfer from	Period of vocational adjustment: The time to adjust a (new) employee to the given processes within the organization
TEVETA to employees	decreases, because most of the necessary knowledge is readily available and easier to access and share
Knowledge transfer from	Reuse Rate: indicates the percentage of failed objects. This performance measure can be applied to several "re-
TEVETA to projects	inventing the wheel" cases: another measure is the reuse of the opportunities ratio – the ratio between actual reuse content compared to opportunities.
Knowledge transfer from Training, Curriculum Development, Quality Assurance, TEVET, and Corporate Affairs Divisions	Effectiveness of knowledge transfer from these divisions. A rating-based performance measure shows the closeness of working relationships between divisions using an internal self-assessment based on ratings.
Knowledge transfer from TEVETA to clients/stakeholders	 Response time to client/stakeholder queries: The response time can be tracked electronically and is closely correlated to client/stakeholder satisfaction. Response quality of client/stakeholder queries: Average stakeholder rating (internal and external) of the overall technical capability of the organization in providing technical service and new opportunities or project innovations to bring value to the clients' future problems.
	- An average rating by key external or internal stakeholders using a 1 to 5 interval rating scale to evaluate various dimensions regarding innovations or integration of technology or process technology in project implementation.
External knowledge spill over	Innovations: Refers to TEVETA's commitment toward the application of innovation in TEVET issues
External knowledge spill over	Thought Leadership: This indicates the ability of the organization to maintain a leadership position in TEVET. The knowledge is generated by both internal and external experts and is consumed by relevant stakeholders in the TEVET ecosystem.

13.0. General Indicators for TEVETA's Knowledge Transfer

The following are the objective-specific Key Performance Indicators (KPIs) for TEVETA's successful implementation of this KMF:

13.1. Objective One: To categorise, organise, classify, sort, store, access, and share information to accomplish daily tasks

Key Performance Areas	Implementation of KPIs	Measures of Success
Categorizing, organization, classification, and sorting information	- KM champions to ensure that the KM software has a systematic way of organizing departmental/ divisional information that makes it easy to access, update, and share.	 Number of KM documents created, organized, classified, and sorted accordingly
Storage of and access to information	 Information should be stored in a safe place that allows to track anyone that has had access to it (feedback) 	 Number of stored documents Number of times a KM document is accessed
Quality of knowledge distribution	 Information should be stored in a format that makes sharing easy. The KM should have a tracker for the number of times a document is shared (feedback) 	 Number of times a document has been shared Number of times a document is viewed or accessed

Table 11: Objective One KPI

13.2. Objective Two: To improve the quality of information/content through saving and maximizing the effectiveness of TEVETA's collective knowledge

Key Performance Areas	In	plementation of KPIs	M	easures of Success
Quality of content in the	-	Key documents to have a feedback functionality attached to	-	Repeated usage of the content will indicate
repository		them.		a high-quality document.
	-	Higher rated documents should be scaled up in the search lists.	-	The content listed at the top of searches
				will be considered high-quality
Reliable, relevant, and accurate	-	Internal ranking	-	Reliability of content in meeting user's
content	-	Feedback buttons		needs
	-	Trust buttons referring to the author of the document	-	Relevance, and accuracy of the content
Updated information	-	A schedule for when specific documents must be updated	-	Number of KM documents with an expired
		detailing weekly, monthly, or annually frequencies must be		review date
		created and dates attached for anyone accessing the information	-	Number of documents updated
		to know if the information they're viewing is up-to-date or not.		

Table 12: Objective Two KPI

13.3. Objective Three: Improve TEVETA's efficiency and effectiveness in carrying out its mandate through improved processes and systems, which will, in turn, facilitate faster and better decision-making

Key Performance Areas	Implementation of KPIs	Measures of Success
Completion rate of tasks	- KM system must have feedback buttons for all document-related activities	 How long it takes to locate/access information How long it takes to complete tasks
Incidences and Resolutions	- Monitor the number of KM documents that lead to resolutions of Incidents	 Number of KM documents used to resolve Incidents Time taken to resolve internal, stakeholder, and client-related incidences
Information Management	 Put in place mechanisms to ensure TEVETA maintains and retains corporate knowledge KM Champions in collaboration with the IT division to build a recognized library service system that feeds specialised information to staff in support of KML Information governance policy & strategy to be developed Information management to be included in the corporate risk register Targeted surveys on information accessibility & IT solutions to be undertaken A systemic approach to succession planning & handover to be introduced for TEVETA heads of divisions managers for succession planning and handover procedures 	 Information is quickly and easily available to users for use, re-use and sharing. TEVETA staff satisfied with library services Library statistics
Meeting client/stakeholder Needs	 TEVETA's archives to be recognized as a source of corporate memory and used for research and development of publications for key stakeholders Develop knowledge feedback loops between key business processes KM surveys Stakeholders Assessment Tool 	 Client or stakeholder feedback Improved client satisfaction
Continuous Performance Improvement	 Establishing operational guidelines KM survey Quality of M&E at all stages of implementation Innovation and scaling up indicators KM self-assessment matrix to be extensively employed to track 	 Better quality M&E systems built to provide evidence of impact and enable TEVETA to apply lessons learned. Best practices and lessons learned are consistently integrated into the design of

 all KM-related activities Conducting After-Action Reviews on specific KM innovations and scaling up successful experiences based on solid, evidence-based knowledge of what works and why. Key project personnel with the resources and expertise to capture, process, and document and share lessons as part of their core business. 	new projects and disseminated to stakeholders - Reduced operational costs
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Table 13: Objective Three KPI

13.4. Objective Four: Strengthen TEVETA's capability to learn, adapt, and improve

Key Performance Areas	Implementation of KPIs	Measures of Success
Culture of learning and sharing	 TEVETA top management to lead the development of an organizational culture that values learning and sharing by actively using the KM Framework. Reviewing existing mechanisms to remedy consistent areas of weakness. The findings and conclusions from evaluations are to be used to improve the design and implementation of projects and programmes. Guidelines for key business processes must integrate KM, learning and sharing. TEVETA to establish partnerships that support networking, collaborative learning and sharing to provide rapid access to advice and experience, and feedback on priority issues. KM self-assessment tool Stakeholders Assessment Tool 	 Number of KM initiatives, activities, etc. that have integrated KM, learning, and sharing Number of stakeholders supporting networking, collaborative learning and sharing The number of documents organized, classified, stored, accessed, and shared.
Continuous Performance Improvement	 Learning and sharing behaviours to be included in the corporate competency and performance management framework, job descriptions and ToRs. Incentives to be put in place in business processes and performance frameworks that foster sharing, reporting, lesson learning, documentation and innovative behaviour, including learning from failures. 	 The number of documents organized, classified, stored, accessed, and shared. Number of staff successfully trained in KM Number of knowledge base contributions per staff Staff KM Performance Review Scores and feedback

		- The number of errors reported by staff or detected at audit gives an idea of how much improvement can be done to the knowledge base.
Training and Development	 TEVETA management to prioritize training and invest in a fully developed and well-resourced learning curriculum that gives staff adequate opportunities for learning and professional development. Methods, approaches and tools for systematization and documentation of experiences and lessons to be widely used and adapted by TEVETA staff and partners in their work. 	 Amount of time taken to train and on- board new staff Amount of time taken for new staff to integrate Number of staff who have up-skilled Number of competent staff Number of staff promoted Quality of candidates interviewed for employment

Table 14: Objective Four KPI

13.5. Objective Five: Assert TEVETA as an expert or authority in its fields of operation by packaging its knowledge in a manner that adds value to both internal and external stakeholders.

Key Performance Areas	Implementation of KPs	Measures of Success
Promoting TEVETA's image to position it as a leader, centre of knowledge and effective global advocate in TEVET	 TEVETA should focus on establishing its core competencies where it has the best knowledge and practice readily available. KM core team to implement a reputation strategy that clearly outlines the planning process and guidelines that will help TEVETA to be recognised as a source for quality information and approaches to TEVET TEVETA is encouraged to regularly produce high quality, practice-based knowledge products based on an in-depth analysis of its work in TEVET TEVETA to optimize its strategic policy engagement through a community of TEVET practitioners guided by an annual corporate engagement plan. Tracking will be done through client surveys, download statistics, bounce rates/clicks, surveys, and citation indices Key project personnel with the resources and expertise to capture, process, and document and share lessons as part of their 	 Number of knowledge products on priority themes published and distributed Number of citations per knowledge product The number of times TEVETA is invited or asked to address or contribute to TEVET-related activities at the community, national, regional, and global levels. The number of clicks or people who have accessed information, shared it, etc.

	core business.	
Technical knowledge expertise	 TEVETA should continuously source, analyse and synthesize technical knowledge and avail it to TEVETA-supported projects, programmes and partners. TEVETA grants and opportunities to be strategically targeted to fill knowledge gaps and used as opportunities to develop new ideas and approaches. Key project results and success factors to be regularly analysed and shared with key stakeholders Practical, solution-oriented knowledge products should be used to guide design and implementation, and support uptake of evidence-based good practices in TEVET that can be scaled up. Rigorous analysis of issues and policies related to TEVET should inform TEVETA's strategies, operations, and country-level policy dialogue. Stakeholders Assessment Tools. 	 The number of 'Best Practices' manual, texts, etc. published and utilized by TEVET partners. Number of grants dedicated to knowledge development in priority thematic areas The quality of technical experts scaled by the use of content supplied based on feedback from stakeholders

Table 15: Objective Five KPI

13.6. Objective Six: Enhancing employee happiness and retention

Key Performance Areas	Implementation of KPIs	Measures of Success
Conflict Resolution	- Manuals, Guidelines, policy documents, etc. should be	- Number and/or type of KM documents
	developed, updated, and distributed to staff periodically to ensure	used to resolve conflicts
	everyone is up-to-date on processes, systems, and protocols to be	- Number of KM documents that lead to
	followed regarding particular situations	resolutions
	- Internal and external stakeholder management manuals and	- Number of conflicts averted and
	simulations on conflict resolutions are to be instituted.	resolved
Conducive work environment	- TEVETA should foster a culture of collaboration, learning,	- Employee turnover rate
	sharing, training, retaining, and empowering employees to bring	- Attitudes, commitment, and motivation
	out the best in them and increase productivity	toward work
		- Number of training programmes
		- Number of trained staff
Employee confidence,	- Employees empowered to up-skill and motivated to collaborate,	- Employee turnover rate
satisfaction, and retention	learn, and share leads to employee happiness, satisfaction, and	- Attitudes, commitment, and motivation
	retention.	toward work

Table 16: Objective Six KPI

14.0. KM Budget

Measuring cost

Measuring the cost of implementing this KMF will involve the following:

Cost	Items
Hardware	Server, network, infrastructure
Software	Portal software, network (purchase or development cost)
Implementation	Consulting, customising, testing, training and communication costs
Support	Annual system administration, support and maintenance costs
(maintenance)	

Table 17: Cost of Measuring KMF

15.0. Conclusion

The Knowledge Management Framework will help TEVETA to systematically and deliberatively collect, store, process and distribute information and knowledge in a manner that influences decision making, policy making and other interventions in the country based on empirical evidence from our work. The framework facilitates coordination in the management of data for the production of useful knowledge that feeds back into the organisation for efficient utilisation of resources to achieve organisational goals and national skills development aspirations. The framework is a strategic tool in organisation efficiency, effectiveness, learning and development. Effective knowledge management will allow TEVETA to assert its position as a thought leader (provider of in-depth insight) in the TEVET sector.